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#### **GKN** Corporate Centre

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8 August 2002

The United States Securities and Exchange Commission, DWGKN PLC SUPPL Division of Corporate Finance, Room 3094 (3-6), 450 5<sup>th</sup> Street, Northwest,

Washington DC 20549, USA.

Exemption File 82-5204

Dear Sir,

For your information I enclose copies of announcements sent to the London Stock Exchange today.

Yours faithfully,

**David Pavey** 

PP Assistant Company Secretary

Enc.

COMPLIANCE/SEC/COR/notification of press release

**PROCESSED** SEP 0 6 2002

GKN plc is registered in England No. 4191106 Registered office: PO Box 55, Ipsley House, Ipsley Church Lane, Redditch, Worcestershire B98 0TL, England

## GKN and Dana join forces to win Land Rover programme

GKN plc of the UK and Dana Corporation of the US today announce that they have been jointly selected to supply the chassis frame for an important mid-sized Land Rover platform.

Chassis frame co-design, development and prototyping between Dana, GKN and Land Rover will incorporate a hydroforming technique developed by Dana. GKN and Dana have now established solely for this programme a 50:50 joint venture for manufacturing and supply.

The chassis frames will be produced at GKN's plant at Telford, Shropshire, using advanced, robotic assembly techniques. GKN's manufacturing plants already produce full frame chassis for the current Land Rover Defender and Discovery and chassis components for the new Range Rover.

Land Rover is a member of Ford's Premier Automotive Group alongside stable-mates Aston Martin, Jaguar and Volvo and this mid-sized platform is a key element in the strategy to significantly increase global sales of the 4x4 manufacturer's vehicles.

Bob Saunders, Chief Executive of GKN AutoComponents said: "GKN and Dana were initially competing for this programme but Land Rover saw substantial benefit in us working together. GKN is a long established and significant supplier to Land Rover with a highly respected engineering and advanced manufacturing capability. Dana is a recognised leader in US chassis design and hydroforming – a technique of increasing importance in chassis production."

Hydroforming is a process where water or other fluids are injected into a steel tube placed within a closed die which replicates the final external shape of the chassis member. The fluid is pressurised and the steel expands to take on the required shape. The process produces a lighter weight component than conventional welding techniques and allows increased flexibility in vehicle design.

Further enquiries:

Peter Baillie

**GKN** Corporate Communications

Tel: 020 7463 2354

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For Immediate Release

8 August 2002

## **GKN Board Appointments**

Marcus Beresford will retire as Chief Executive of GKN at the end of December 2002 having reached his normal retirement date. The Board has approved the appointment of Kevin Smith CBE, currently Managing Director Aerospace, as Chief Executive with effect from 1<sup>st</sup> January 2003.

The Board has also appointed Neal Keating as an Executive Director with effect from 19<sup>th</sup> August 2002. He will assume responsibility for GKN's Aerospace Services Division on 1<sup>st</sup> January 2003. Until recently Neal Keating was an Executive Vice President of Rockwell Collins based in the USA.

Sir David Lees, Chairman of GKN, said "Marcus Beresford has made a very significant contribution to GKN initially in building our Industrial Services business and latterly in leading so effectively the transition following the demerger in 2001. As the next Chief Executive Kevin Smith will bring great skill and energy to GKN's continuing development and I look forward to working with him. The Board wishes both of them every success for the future".

There are no matters to be disclosed under paragraph 16.3 of the Listing Rules of the United Kingdom Listing Authority.

Further enquiries:

Peter Baillie, Director Corporate Communications

Tel: 020 7463 2332

Please see attached notes to editors

#### Notes to editors

# **Kevin Smith CBE Managing Director – GKN Aerospace**

Kevin Smith joined the Board of GKN plc in November 1999, when he was appointed Managing Director – GKN Aerospace, with responsibility for all the Group's aerospace activities.

In that role he is responsible for GKN's Aerospace Services business and is Chairman of AgustaWestland, a 50:50 joint venture between GKN and Finmeccanica of Italy. He is also responsible GKN's 29.4% shareholding in Alvis plc.

Kevin Smith, 48, was educated at Burnley College and at the University of Central Lancashire, where he gained a 1st Class BA Honours in Business Studies.

He joined British Aerospace (now BAE Systems) in 1980 as a Contracts Officer within the Commercial Directorate, becoming Commercial Director in February 1990. He became Managing Director of the Military Aircraft Division in January 1993 and when he left BAE Systems to join GKN he was Group Managing Director – New Business, with responsibility for BAE Systems' Domestic and International Sales and Marketing activities.

Awarded the CBE in the New Year Honours of 1997, Kevin Smith is a Fellow of the Royal Aeronautical Society. He was previously on the Boards of Saab AB, Panavia GmbH, Eurofighter GmbH and SEPECAT and also Chairman of the Board of Matra BAe Dynamics. He has served as an adviser to the Board of GCHQ, as a member of the Ministerial Sub-Committee on Smart Procurement and as a member of the Council of the Society of British Aerospace Companies.

Kevin Smith lives in Windsor and is a sports enthusiast.

## **Neal Keating**

Neal J Keating, 46, joins GKN from Rockwell Collins where he was previously Executive Vice President and Chief Operating Officer, Commercial Aerospace Systems, a \$1.7bn global commercial aerospace business. He has spent his last 24 years in Rockwell International, most recently holding the position of Vice President and General Manager Air Transport Systems, and Vice President and General Manager, Passenger Systems. He holds a B.S. in Electrical Engineering from the University of Illinois and an MBA from the University of Chicago.

## For Immediate Release

8 August 2002

## **GKN plc 2002 Interim Results Announcement**

	First half	First half	%
	2002	2001	change
Sales	£2,246m	£2,260m	(1)
Results before goodwill amortisation			
and exceptional items			
Operating profit	£161m	£175m	(8)
Profit before tax	£136m	£143m	(5)
Earnings per share	12.6p	14.1 p	(11)
Interim dividend per share	3.7p	3.7p*	
Net borrowings	£1,004m	£920m	-

First half 2001 figures exclude the results of the Industrial Services businesses which were demerged on 7 August 2001 and are restated to reflect the implementation of Financial Reporting Standard 19 – Deferred Tax.

## **Business highlights**

- Underlying performance maintained in challenging market conditions
- Interest cover over 6 times
- Successful completion of restructuring
- Automotive sales ahead despite variations in demand across world markets
- Powder Metallurgy responding well to recovery actions improved profitability
- Acquisition of 33.3% stake in leading Japanese torque management supplier
- New programme wins in Aerospace

<sup>\*</sup> Pro forma based on full year dividend of 11.0p.

## Marcus Beresford, Chief Executive of GKN plc, commented:

"Against a background of difficult markets, GKN's performance in the first six months of 2002 has been encouraging. After allowing for our £11 million share of restructuring costs charged to normal operating profit in AgustaWestland, our results for the first six months of the year are broadly similar to the pro forma results for the first half of 2001 despite the downturn in a number of our markets.

"In Automotive, our Driveline Division (ADD) has performed consistently and Powder Metallurgy has met our recovery expectations to date. OffHighway markets in the agricultural sector have also shown some improvement, partially mitigating the decline in construction markets and in some of our AutoComponents activities. In Aerospace, as expected, civil markets have been extremely difficult but restructuring actions in our European plants are now largely complete. Military aerospace markets, particularly in the US, have been strong contributing to an improved overall result for Aerospace Services. AgustaWestland continued to do well."

#### Results

In August 2001, GKN demerged its Industrial Services businesses into Brambles Industries plc. Unless specifically stated otherwise, all comparisons shown are to the pro forma figures, excluding Industrial Services for the whole of last year, and are re-stated to show the effect of FRS 19, the new accounting standard for deferred tax. The relevant financial statements are shown on pages 11 to 16 of this press release.

The financial statements containing comparative figures including the demerged businesses are shown on pages 17 to 21 of this report.

#### Sales and Profit

Sales for the half year at £2.25 billion were slightly down on last year's £2.26 billion. Profit before tax, goodwill amortisation and exceptional items was £136 million,£7 million (5%) lower than the first half of 2001.

Earnings per share before goodwill amortisation and exceptional items at 12.6p were 11% lower than last year's pro forma equivalent, largely due to a combination of the lower pre-tax profits and higher tax rate.

The adverse impact of exchange rates on translation of overseas sales and operating profit was £18 million and £2 million respectively, principally due to a decline in the Japanese Yen and Brazilian Real exchange rates.

The net favourable impact of 2001 and 2002 acquisitions and divestments was

£4 million on sales and £1 million on operating profit. Excluding currency and acquisition effects, sales on a like for like basis were comparable but operating profit reduced by £13 million (8%). This was largely due to the impact of the £11 million share of reorganisation costs in AgustaWestland.

The reported results do not include any contribution from Tochigi Fuji Sangyo (TFS), the Japanese automotive business in which we purchased a 33.3% stake in March 2002 at a cost of £29 million, as it is a publicly quoted company and their first half results for 2002 have not yet been published. A pro rata share of their results will be included in the GKN accounts for the year, three months in arrears. We do not expect this to materially affect Group results.

#### Interest

Interest costs of £25 million are £7 million lower than the corresponding period last year, in spite of average borrowing levels being slightly higher. This has been caused by lower sterling and US dollar interest rates, the latter being applicable to contracts hedging the balance sheet value of assets in our North American businesses.

During the period the Group lengthened the maturity profile of its borrowings, issuing £50 million additional 2019 sterling eurobonds in February 2002 and £200 million of a new 2012 sterling eurobond in May 2002. As these carry coupon rates (6.75% and 7.0% respectively) which are higher than the cost of current short term bank borrowings, interest costs are likely to rise in the second half, although the extent will depend on any changes in overall market interest rates which may occur.

### **Taxation**

The tax charge of £35 million includes for the first time the impact of the new accounting standard, FRS 19, which requires deferred tax to be charged on a full liability basis. The total pre-exceptional tax charge, including deferred tax, accounts for 30% of profit before tax, goodwill and exceptional items compared with 28.5% (on the same basis) in 2001. It is expected that the rate for the year will be much in line with the first half, although the settlement of some outstanding prior year tax issues could give a modest one-off benefit to the full year rate. The adoption of FRS 19 also led to a £56 million reduction in reserves at 31 December 2001 being the cumulative adjustment required to reflect prior years' deferred tax charges.

## **Exceptional Costs**

Exceptional costs of £37 million were in respect of restructuring actions taken across the Group as announced in October 2001. These charges have been taken in 2002 as the actions to which they related were only announced to employees in the current year. This restructuring exercise is now largely complete. It was more focused on the Aerospace Services business, but included in

2002 the costs of some limited capacity and overhead reductions in Automotive in anticipation of lower demand levels.

## Cash Flow and Borrowings

Operating cash flow, after capital expenditure, was £49 million, compared to £84 million for the same period last year. The difference was due to expenditure on exceptional costs, including redundancy and severance payments, totalling £29 million and the absence of customer advances which contributed £47 million last year.

Capital expenditure totalled £100 million compared with £138 million in the same period last year. Capital expenditure has been scaled back to lower levels than previous years, although the ratio of 1.1 times depreciation for the first six months of 2002 is a lower ratio than we would anticipate for the full year.

Net borrowings were £1,004 million at the end of the period compared with £885 million at 31 December 2001 and £920 million at June 2001. Normal seasonal trends in working capital, together with the £66 million spent on acquisitions in the six months to June 2002 are the major factors accounting for the increase.

### **Dividends**

On a pro forma basis the total dividend for the year to 31 December 2001 was 11p per share, comprising a final dividend of 7.3p and an interim dividend of 3.7p. The Board has decided to pay an unchanged interim dividend for the current year of 3.7p per share.

The interim dividend will be paid on 30 September 2002 to shareholders on the register at 16 August 2002. Shareholders may choose to use the Dividend Reinvestment Plan ("DRIP") to reinvest the interim dividend. The closing date for receipt of new DRIP mandates is 16 September 2002.

#### **Post Retirement Costs**

Adoption of FRS 17, the accounting standard for post retirement benefits, has been deferred but we continue to show the potential adjustments in the notes to the financial statements. Recent months have seen falls in stock markets around the world and as a result at 29 June 2002 the potential adjustment to reserves for the unfunded post retirement deficit had increased to £343 million, net of deferred tax, compared to £169 million at 31 December 2001 and a small surplus at 1 January 2001. Most of this adjustment relates to the Group's UK pension schemes as post retirement benefits in many other countries are funded by accruals on the balance sheet which are not impacted by investment performance.

FRS 17 gives only a snap shot view of assets and liabilities at the balance sheet date and is therefore extremely volatile. It is also important to note the very long term nature of the liabilities. However, appropriate actions have already commenced to address the potential under-funding situation. The three UK schemes are being merged into one Group scheme in order to optimise both funding and administration costs and the trustees have been advised that the Group will contribute a further £10 million per year into the fund for at least the next three years, in addition to the £8 million it has already been paying in respect of the deficit. Scheme funding is reviewed annually and should stock markets remain weak, the level of additional contributions will be increased. The additional cost of current and likely future contributions is not seen as a restriction on the Group's development.

## **Share Options**

It appears likely that at some time in the future the cost of issuing GKN share options will be charged to the profit and loss account. There is currently no definitive UK accounting standard or firmly established methodology for evaluating this cost but using a simple "Black Scholes" based calculation, the notional annual charge for all current Executive Share Option Schemes is estimated at between £2-3 million. We also operate an Inland Revenue approved Save As You Earn (SAYE) Scheme, open to all UK employees. The notional annual cost of this scheme is difficult to estimate as it is very dependent on the discount rate applicable and the level of take up by employees. However, going forward it is not expected to have a material impact on the overall results of the Group. Neither scheme has an adverse effect on the Group's cash flow. The costs of all other incentive schemes are already charged to the profit and loss account.

### Automotive

Automotive markets have had a mixed six months. Vehicle production in Europe, our largest market, has been some 5% down on last year. Conversely, North American vehicle production is to date 6% above last year's levels, which is above our earlier expectations of a modest year on year decline. Within each of these markets there has been substantial variation in individual manufacturer's performance. Fiat and GM in Europe and Ford in North America have shown significant falls in sales, while BMW in Europe and GM and the Japanese manufacturers in North America have shown increased sales. Asia Pacific markets have been steady.

Given these conditions, the Automotive businesses overall have had an encouraging first half with sales at £1,516 million, £22 million (1%) ahead of the same period last year. However operating profits of £113 million were £8 million (7%) below last year's equivalent. The first time inclusion of acquisitions contributed £7 million to sales and £1 million to operating profit. The adverse impact of currency was £17 million on sales and £2 million on profit.

Within the Automotive portfolio, the **Automotive Driveline Division (ADD)** maintained its solid performance with sales at £926 million, broadly level with last year.

ADD's regional performance followed the pattern of market demand with strong performances in North America and Asia Pacific and reduced sales and profits in Europe. As a result, with more than half of its sales in Europe, ADD profits overall fell slightly below last year's equivalent level. Operating efficiency was also impacted by plants serving certain customers seeing greatly reduced demand, whilst others remained fully loaded. ADD continues to focus on improving its core constant velocity joint (CVJ) business through enhanced operational performance, developments in technology and, over the longer term, outsourcing of in-house CVJ production by vehicle manufacturers.

To maximise other opportunities for growth, ADD has formed a focused product group to extend the business into new, related driveline product areas such as torque management devices. Significant progress has already been made. In March, GKN acquired a 33.3% stake in Tochigi Fuji Sangyo (TFS), a leading Japanese supplier of torque management and specialist driveline devices. GKN and TFS have combined sales in this sector of approximately £350 million and together are the world's largest independent supplier of torque management devices. GKN has the right to increase its holding up to 50.4% of TFS at a later date.

**Powder Metallurgy** has responded well to the actions taken to address the performance issues of 2001 and showed improved overall profitability. Hoeganaes, the largest supplier of metal powder to the North American market, had a good first half, assisted by the relative strength of automotive demand and improved operating efficiency at its new production facility in Gallatin, Tennessee. Sinter Metals continued to perform well in Europe and showed a steadily improving performance in North America, albeit from a low exit level in 2001.

There is more to do but customer service and performance are much improved. The necessary consolidation process of previous years' acquisitions, which was deferred in 2001, has recommenced. The costs of this, which are likely to be small, will be charged to operating profit in the second half of 2002.

In addition to the recovery actions underway to improve its operational performance, Sinter Metals acquired the remaining 51% of its Mahindra Sintered Products joint venture for £8.6 million. The transaction, which was completed in July, is a small but significant step in the development of the Sinter Metals business in Asia.

OffHighway markets in the agricultural area have shown a modest recovery in both Europe and North America, with useful growth in sales and profits and some gain in market share. However the **AutoComponents** businesses, which launched a number of new chassis component and cylinder liner programmes, incurred significant start-up costs and operating profits fell below last year's levels. **Emitec**, our joint venture with Siemens, also had a disappointing first half due to low vehicle production levels in Germany. Combined sales of these three divisions in the six months to June at

£257 million were £14 million (6%) above last year but combined operating profits were somewhat lower than last year's level.

## Aerospace

Aerospace markets have been mixed with civil markets substantially down on last year, but defence markets above 2001 levels. Our weighting of sales towards the defence sector has helped reduce the overall impact of the civil decline and total Aerospace sales at £730 million were £36 million (5%) down on the first half of 2001 with operating profits of £48 million, £6 million lower than last year. After taking into account the £11 million share of restructuring costs in AgustaWestland, the Aerospace portfolio overall showed growth in underlying profits. The effects of acquisitions and currency were immaterial.

AgustaWestland, a 50:50 joint venture between GKN and Finmeccanica of Italy, performed well and contributed £415 million of the sales and £35 million of the operating profit shown in Aerospace Joint Ventures. As mentioned above, this was after absorbing the costs of a restructuring in the UK facilities, which entailed the closure of the Weston-super-Mare site and the consolidation of the business into a single site in Yeovil with the loss of 800 jobs. These actions are a reflection of the lower future workload in UK helicopter operations as the large EH101 and Apache programmes for the UK armed forces are progressively completed.

AgustaWestland continued its success in winning new orders and at 29 June 2002 the order book stood at £4.8 billion. In January, Oman ordered 16 Super Lynx and the UK Ministry of Defence gave approval to proceed on the Assessment Phase for a new variant of the Lynx for Britain's armed forces. In July, AgustaWestland and Lockheed Martin of the US signed a 10 year agreement to jointly market, produce and support a US version of the successful EH101 into the US market – a major strategic opportunity for the aircraft.

**Aerospace Services** had a challenging first half with good performances by the US defence related businesses which represent some 65% of sales, partially mitigating the substantial decline in the European civil aerospace related businesses.

Sales by subsidiaries of £277 million were £27 million down on last year's equivalent but operating profits increased by £4 million to £12 million as the figure last year was affected by some minor asset write-downs. Excluding the effect of 2001 and 2002 acquisitions, disposals and currency, sales declined by £24 million and operating profits increased by £4 million.

The result was significantly helped by a major reduction in the cost base of the European, mainly civil, operations brought about by the restructuring actions announced last October. Whilst the trading environment on the civil side remains difficult, the restructuring leaves us well placed to benefit from the upturn in civil markets when it comes.

2002 has also seen a high level of development activity within GKN Aerospace Services, which positioned the business on some of the world's most important new aircraft programmes.

In January, GKN acquired Boeing's Thermal Joining Centre (TJC) in Kent, Washington State. The TJC, acquired for £2.2 million, produces an important titanium assembly for the F-22 fighter and adds to GKN's electron beam welding capability. The F-22 programme is now worth more than \$4.5 million per aircraft to GKN.

In March, BAE Systems and GKN announced a partnership to design and produce high technology airframe components for the F-35 Joint Strike Fighter which is likely to become the world's largest ever military programme.

In April, Korea's decision to acquire 40 F-15 fighter aircraft from Boeing resulted in additional business worth over \$100 million for the plant in St. Louis, Missouri which produces components for the F-15.

In May, GKN acquired ASTECH Inc based in Santa Ana, California for £24 million. ASTECH is a technology leader in super alloy, honeycomb structures for civil and military aircraft.

In July, Aerospace Services won a contract from Airbus to design and manufacture the wing trailing edge package for the A380. The contract increased the total estimated value of work secured by GKN on the A380 to almost \$1 billion. Also in July GKN joined the technology development team on Boeing's Sonic Cruiser programme and was selected to supply the cockpit canopy for the F-22, a major breakthrough into the North American aerospace transparencies market.

## **People**

The last six months have continued to be extremely demanding for the GKN team, with employees at all levels facing difficult decisions and challenges as the Group adapted to the new economic environment. The ability to maintain strong operational performance, high quality standards and unstinting customer service during this time is a tribute to their skill, and their commitment.

#### Outlook

The outlook for vehicle production in the second half, which is normally lower than the first half, continues to be uncertain particularly in light of the recent volatility in financial markets. Despite this, most current forecasts predict that vehicle production for the second half will be significantly ahead of last year in North America and similar to last year in Western Europe. For planning purposes we continue to take a more conservative view, although we retain the capacity to respond to these higher levels of demand if required.

In Aerospace Services we see no signs of improvement in civil markets but expect the growing sales to military programmes to continue partially to offset the reduction in sales to civil customers. Compared to 2001 overall results in Aerospace Services should be more evenly

weighted between the first and second half of the year. The consolidation of AgustaWestland's UK operations is effectively complete and sales should increase in the second half.

The actions we have taken to position the business for the lower levels of demand in the European automotive market and civil aerospace market, together with ongoing better results in our Powder Metal activities, should progressively benefit trading in the second half. At the AGM in May we said that we expected an improving performance by the Group in the second half relative to the corresponding period last year. Although since then the economic outlook has become more cloudy, we remain confident in that expectation.

Further enquiries: GKN Corporate Communications

Tel: 020 7463 2354

## APPENDICES

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Comparative figures on these schedules include the Industrial Services businesses which were demerged on 7 August 2001.

## **GKN** plc

## **Consolidated Profit and Loss Account**

## With pro forma comparatives excluding demerged businesses

				Restated	(note 1)
	F	irst Half 2002		First Half	Full Year
	Acquisitions	Ongoing businesses	Total	2001	2001
Notes	£m	£m	£m	£m	£m
Sales					
Subsidiaries	8	1,705	1,713	1,718	3,317
Share of joint ventures	-	509	509	507	963
Share of associates		24	24	35	57
	8	2,238	2,246	2,260	4,337
Oneveting profit					
Operating profit Subsidiaries:					
Before goodwill amortisation and exceptional			<del></del> -		
items	1	114	115	115	193
Goodwill amortisation		(16)	(16)	(17)	(38)
Exceptional items 2	_	(37)	(37)	(-·)	(102)
Total subsidiaries	1	61	62	98	53
Share of joint ventures:	•	VI	02	,,	23
Before goodwill amortisation	_	45	45	58	110
Goodwill amortisation		(3)	(3)	(1)	(5)
Total share of joint ventures		42	42	57	105
Share of associates	_	1	1	2	3
Total operating profit	1	104	105	157	161
Exceptional items	1	104	105	157	101
Profits less losses on sale or closure of businesses:					
Subsidiaries 2	_	_	_	7	2
Share of associates 2		_	_	_	5
Profit before interest and taxation	1	104	105	164	168
Interest (payable)/receivable:					
Subsidiaries			(24)	(31)	(59)
Share of joint ventures and associates			(1)	(1)	(2)
Profit on ordinary activities before taxation			80	132	107
Taxation			(35)	(43)	(64)
Profit on ordinary activities after taxation			45	89	43
Minority interests - equity			(3)	(2)	(5)
Earnings of the period			42	87	38
Earnings per share - p 3			5.8	12.1	5.3
Diluted earnings per share - p	· · · · · · · · · · · · · · · · · · ·		5.7	12.0	5.2
			***		
Results before goodwill amortisation					
and exceptional items				100	207
Operating profit - £m			161	175	306
Profit before tax - £m			136	143	245
Earnings per share - p 3			12.6	14.1	24.0

# **GKN plc Consolidated Statement of Net Assets**

## With pro forma comparatives excluding demerged businesses

As at 29 June 2002		Restated (note 1)		
	29 June	30 June	31 December	
	2002	2001	2001	
	£m	£m	£m	
Fixed assets				
Intangible assets –goodwill	505	567	525	
Tangible assets	1,402	1,393	1,399	
	1,907	1,960	1,924	
Investments:				
Joint ventures:				
Share of gross assets	1,246	1,320	1,070	
Share of gross liabilities	(1,009)	(1,095)	(864)	
	237	225	206	
Associates	38	16	9	
Other investments	19	31	21	
	294	272	236	
Total fixed assets	2,201	2,232	2,160	
Current assets				
Stocks	504	553	503	
Debtors	725	675	546	
Cash at bank and in hand	164	185	167	
	1,393	1,413	1,216	
Creditors: amounts falling due within one year				
Short-term borrowings	(182)	(249)	(295)	
Creditors	(802)	(722)	(730)	
Taxation and dividend payable	(212)	(248)	(243)	
	(1,196)	(1,219)	(1,268)	
Net current assets/(liabilities)	197	194	(52)	
Total assets less current liabilities	2,398	2,426	2,108	
Creditors: amounts falling due beyond one year				
Term loans and obligations under finance leases	(982)	(852)	(754)	
Provisions for liabilities and charges	(374)	(355)	(352)	
Net assets	1,042	1,219	1,002	

## GKN plc

## **Consolidated Cash Inflow from Operating Activities**

## With pro forma comparatives excluding demerged businesses

For the half year ended 29 June 2002

	First Half	First Half	Full Year
	2002	2001	2001
	£m	£m	£m
Operating profit	62	98	53
Depreciation and goodwill amortisation	1,07	100	203
Impairment of fixed assets	5	-	19
(Increase)/decrease in working capital	(32)	(15)	118
Increase/(decrease) in provisions	5	(13)	9
(Decrease)/increase in customer advances	(1)	47	49
Other	3	5	11
Net cash inflow from continuing operating activities	149	222	452

## **Consolidated Cash Flow Statement**

## With pro forma comparatives excluding demerged businesses

For the half year ended 29 June 2002

	First Half	First Half	Full Year
	2002	2001	2001
	£m	£m	£m
Net cash inflow from continuing operating activities (see above)	149	222	452
Dividends from joint ventures and associates	10	1	49
Returns on investments and servicing of finance			
Net interest paid	(18)	(31)	(58)
Dividends paid to minority interests	(1)	(1)	(1)
	(19)	(32)	(59)
Taxation	(15)	(14)	(33)
Capital expenditure and financial investment			
Purchase of tangible fixed assets	(100)	(138)	(246)
Other	(1)	(8)	2
	(101)	(146)	(244)
Acquisitions and disposals			
Purchase of subsidiaries and joint ventures	(66)	(134)	(137)
Sale of subsidiaries and joint ventures	3	10	1
	(63)	(124)	(136)
Cash (outflow)/inflow from continuing businesses	(39)	(93)	29

## **Movement in Net Debt**

## With pro forma comparatives excluding demerged businesses

For the half year ended 29 June 2002	First Half	First Half	Full Year
	2002	2001	2001
	£m	£m	£m
Cash (outflow)/inflow from continuing businesses (as above)	(39)	(93)	29
Dividends	(53)	(93)	(148)
Subsidiaries acquired and sold	(11)	3	· -
Currency variations	(13)	3	(6)
Proceeds of share issues	3	2	15
Creation of AgustaWestland		(144)	(144)
Continuing businesses total outflow	(113)	(322)	(254)
Cash (outflow)/inflow from discontinued businesses	(6)	3	(30)
Net borrowings at beginning of period	(885)	(601)	(601)
Net borrowings at end of period	(1,004)	(920)	(885)

**GKN plc Segmental Analysis** 

	G-1		0		34
T7:4		E11			it Full
					Year
					2001
					2001 £m
±m	μm	ΣIII	±m	±m	£m
1 126	1 414	2.607	102	107	1.61
•					161
					26_
1,516	1,494	2,844	113	121	187
					32
					84
			1		3
730	766	1,493	48		119
2,246	2,260	4,337	161	175	306
-	-	-	(19)	(18)	(43)
_	-	-	(37)		(102)
2,246	2,260	4,337	105	157	161
					122
			37		93
			1		3
1,338	1,389	2,623	109	133	218
719	684	1,340	36	26	53
34	32	68	5	5	11
753	716	1,408	41	31	64
129	132	262	8	7	18
26	23	44	3	4	6
	1.55	206	11	11	24
155	155	306	11	11	
	2,246  865 449 24 1,338  719 34 753	Half 2002 2001 £m £m  1,436 1,414 80 80 1,516 1,494  277 304 429 427 24 35 730 766 2,246 2,260 2,246 2,260  865 902 449 452 24 35 1,338 1,389  719 684 34 32 753 716  129 132	First Half         First Half         Full Year           2002         2001         2001           £m         £m         £m           1,436         1,414         2,687           80         80         157           1,516         1,494         2,844           277         304         630           429         427         806           24         35         57           730         766         1,493           2,246         2,260         4,337           -         -         -           2,246         2,260         4,337           865         902         1,715           449         452         851           24         35         57           1,338         1,389         2,623           719         684         1,340           34         32         68           753         716         1,408           129         132         262	First Half         First Half         Full Year         Half           2002         2001         2001         2002           £m         £m         £m         £m           1,436         1,414         2,687         103           80         80         157         10           1,516         1,494         2,844         113           277         304         630         12           429         427         806         35           24         35         57         1           730         766         1,493         48           2,246         2,260         4,337         161           -         -         -         (19)           -         -         -         (37)           2,246         2,260         4,337         105           865         902         1,715         71           449         452         851         37           24         35         57         1           1,338         1,389         2,623         109           719         684         1,340         36           34         32 <t< td=""><td>First Half         First Half         First Half         First Half         First Half         Half</td></t<>	First Half         First Half         First Half         First Half         First Half         Half

## **Notes**

#### 1. Pro forma comparative figures

Comparative figures for 2001 exclude the results of the Industrial Services businesses which were demerged on 7 August 2001. They have been restated to reflect the adoption in 2002 of FRS 19 - Deferred Tax which has had the effect of reducing earnings for the first half of 2001 by £3 million and for the full year by £4 million. Shareholders' equity at the end of 2001 was reduced by £56 million and at June 2001 by £55 million.

The equity value of AgustaWestland in the June 2001 balance sheet has been restated to reflect adjustments to goodwill made in the second half of the year and the impact of FRS 19. Goodwill in AgustaWestland remains provisional and will be finalised in the second half of 2002.

2.	Exceptional items	First Half 2002	First Half 2001	Full Year 2001
a)	Operating exceptional items	£m	£m	£m
4,	Asset impairments	(14)	-	(70)
	Redundancy costs	(13)	-	(23)
	Other	(10)	_	(9)
		(37)	-	(102)

Following the substantial downturn in civil aviation markets and uncertainties surrounding North American vehicle production levels which were apparent in the second half of 2001, the Group took steps to reduce capacity in a number of aerospace and automotive plants. To the extent that announcements to the workforces at certain operations had not been made by 31 December 2001 no provision for the costs of those actions, totalling £37 million, was made in that year but is reflected in the results for the first half of 2002. Full year 2001 figures also reflect a reassessment of the carrying value of certain Aerospace investments.

The cash cost of the 2002 charge is approximately £23 million. Total cash outflow in respect of both 2001 and 2002 exceptional costs was £29 million in the first half of 2002 and a further £25 million is expected in the second half.

		First	First	Full
		Half	Half	Year
		2002	2001	2001
b)	Non-operating exceptional items	£m	£m	£m
	Profits less losses on sale or closure of businesses			
	Subsidiaries:			
	GKN Aerospace Services - sale and closure of businesses	-	9	9
	Goodwill previously written off to reserves	_	(2)	(2)
		-	7	7
	Other	-	_	(5)
	Total subsidiaries	-	7	2
	Share of associate:			
	Alvis plc - sale of shares in Avimo Group Ltd	-	-	5

#### Notes (continued)

#### 3. Earnings per share

Earnings per share for the first half of 2002 have been calculated on the weighted average number of 727.4 million shares in issue and ranking for dividend (first half 2001 - 718.2 million shares, full year 2001 - 720.1 million shares).

Earnings per share before goodwill amortisation and exceptional items, which the Directors consider gives a useful additional indication of underlying performance, are calculated on the earnings of the year adjusted as follows:

	Earnings			Earnings per share			
	First	First	Full	First	First	Full	
	Half	Half	Year	Half	Half	Year	
	2002	2001	2001	2002	2001	2001	
	£m	£m	£m	р	p	p	
Earnings of the year	42	87	38	5.8	12.1	5.3	
Included in operating profit:							
Goodwill amortisation	19	18	43	2.6	2.6	6.0	
Exceptional items	37	-	102	5.0	-	14.2	
Non-operating exceptional items	-	(7)	(7)	_	(1.0)	(1.0)	
Taxation attributable to exceptional items	(6)	3	(3)	(0.8)	0.4	(0.5)	
Earnings before goodwill amortisation and exceptional							
items	92	101	173_	12.6	14.1	2.4.0	

#### 4. Post retirement costs

The application of FRS 17 - Retirement Benefits would have resulted in a charge to first half profit of £6.7 million in respect of the Group's UK defined benefit scheme compared with the actual charge of £9.2 million under SSAP 24.

As noted in the review of operations on page 4, the fall in the value of equity stocks in the first six months of the year led to a deterioration in the funding of the scheme. If the same conditions were to apply at 31 December 2002 the first half charge for 2003 in respect of the UK scheme would be £13.9 million.

The application of FRS 17 would have resulted in a reduction in shareholders' equity at 29 June 2002 of £343 million compared with the reduction of £169 million at 31 December 2001.

GKN plc Consolidated Profit and Loss Account including demerged businesses in 2001

				Restated	(note A)
	Fir	st Half 2002		First Half	Full Year
	Acquisitions	Ongoing businesses	Total	2001	2001
Notes	£m	£m	£m	£m	£m
Sales					
Subsidiaries	8	1,705	1,713	1,818	3,432
Share of joint ventures	-	509	509	945	1,463
Share of associates	_	24	24	35	57
	8	2,238	2,246	2,798	4,952
Operating profit					
Subsidiaries:					
Before goodwill amortisation and exceptional					·
items	1	114	115	125	203
Goodwill amortisation	-	(16)	(16)	(18)	(40)
Exceptional items	_	(37)	(37)	-	(106)
Total subsidiaries	1	61	62	107	57
Share of joint ventures:		<u> </u>			
Before goodwill amortisation	-	45	45	120	180
Goodwill amortisation	-	(3)	(3)	(4)	(9)
Total share of joint ventures	-	42	42	116	171
Share of associates	_	1	1	2	3
Total operating profit	1	104	105	225	231
Exceptional items					
Profits less losses on sale or closure of businesses:					
Subsidiaries	-	-	-	7	(1)
Share of associates	-	-	-	-	5
Demerger costs	_	_	-		(20)
Profit before interest and taxation	1	104	105	232	215
Interest (payable)/receivable:					
Subsidiaries			(24)	(29)	(59)
Share of joint ventures and associates			(1)	(20)	(21)
Profit on ordinary activities before taxation			80	183	135
Taxation			(35)	(68)	(110)
Profit on ordinary activities after taxation			45	115	25
Minority interests - equity			(3)	(2)	(5)
Earnings of the period		······································	42	113	20
Dividends			(27)	(55)	(108)
Transfer to/(from) reserves			15	58	(88)
Earnings per share - p B			5.8	15.7	2.8
Diluted earnings per share - p			5.7	15.6	2.7
Results before goodwill amortisation					
and exceptional items					
Operating profit - £m			161	247	386
Profit before tax - £m			136		306
Earnings per share - p				198	
rarnings per spare - p			12.6	18.2	28.9

GKN plc Consolidated Balance Sheet including demerged businesses in June 2001

As at 29 June 2002	_	Restated (note A)		
	29 June	30 June	31 December	
	2002	2001	2001	
	£m	£m	£m	
Fixed assets				
Intangible assets -goodwill	505	612	525	
Tangible assets	1,402	1,448	1,399	
	1,907	2,060	1,924	
Investments:				
Joint ventures:				
Share of gross assets	1,246	2,278	1,070	
Share of gross liabilities	(1,009)	(1,778)	(864)	
	237	500	206	
Associates	38	16	9	
Other investments	19	76	21	
	294	592	236	
Total fixed assets	2,201	2,652	2,160	
Current assets		***************************************		
Stocks	504	570	503	
Debtors	725	703	546	
Cash at bank and in hand	164	185	167	
	1,393	1,458	1,216	
Creditors: amounts falling due within one year		· · · · · · · · · · · · · · · · · · ·		
Short-term borrowings	(182)	(249)	(295)	
Creditors	(802)	(749)	(730)	
Taxation and dividend payable	(212)	(259)	(243)	
	(1,196)	(1,257)	(1,268)	
Net current assets/(liabilities)	197	201	(52)	
Total assets less current liabilities	2,398	2,853	2,108	
Creditors: amounts falling due beyond one year	•		,	
Term loans and obligations under finance leases	(982)	(852)	(754)	
Provisions for liabilities and charges	(374)	(383)	(352)	
Net assets	1,042	1,618	1,002	
Capital and reserves				
Equity share capital	365	361	364	
Reserves	657	1,236	616	
Equity interest	1,022	1,597	980	
Minority interests - equity	20	21	22	
	1,042	1,618	1,002	

# Statement of total recognised gains and losses including demerged businesses in 2001

For the half year ended 29 June 2002

		Restated (1	note A)
	First Half	First Half	Full year
•	2002	2001	2001
	£m	£m	£m
Earnings of the period			
Subsidiaries	14	48	(83)
Share of joint ventures	27	63	97
Share of associates	1	2	6
	42	113	20
Currency variations	24	58	(21)
Other reserve movements	(1)	-	(3)
Total recognised gains and losses of the period	65	171	(4)
Prior year adjustment (note A)	(56)	-	_
Total gains and losses recognised since last Annual Report	9	171	(4)

# Reconciliation of movements in shareholders' equity including demerged businesses in 2001

For the half year ended 29 June 2002

	_	Restated (r	note A)
	First Half	First Half	Full year
	2002	2001	2001
	£m	£m	£m
Total recognised gains and losses of the period	65	171	(4)
Dividends	(27)	(55)	(108)
Demerger of Industrial Services	-	-	(402)
Issue of ordinary shares net of costs	4	2	15
Creation of AgustaWestland	-	110	110
Goodwill on businesses sold and closed	-	2	2
Total increase/(decrease)	42	230	(387)
Shareholders' equity at beginning of period (note A)	980	1,367	1,367
Shareholders' equity at end of period	1,022	1,597	980

## Movement in net debt including demerged businesses in 2001

	First Half	First Half	Full Year
	2002	2001	2001
	£m	£m	£m
Cash outflow	(98)	(183)	(149)
Subsidiaries acquired and sold	(11)	3	-
Currency variations	(13)	3	(6)
Proceeds of share issues	3	2	15
Creation of AgustaWestland	-	(144)	(144)
Total outflow	(119)	(319)	(284)
Net borrowings at beginning of period	(885)	(601)	(601)
Net borrowings at end of period	(1,004)	(920)	(885)

# Consolidated Cash Inflow from Operating Activities including demerged businesses in 2001

For the half year ended 29 June 2002

	First Half	First Half	Full Year
	2002	2001	2001
	£m	£m	£m
Operating profit	62	107	57
Depreciation and goodwill amortisation	107	105	209
Impairment of fixed assets	5	-	23
(Increase)/decrease in working capital	(32)	(14)	107
Increase/(decrease) in provisions	5	(13)	8
(Decrease)/increase in customer advances	(1)	47	49
Other	3	5	-
Exceptional items relating to discontinued operations	(6)		(14)
Net cash inflow from operating activities	143	237	439

# Consolidated Cash Flow Statement including demerged businesses in 2001

	First Half 2002	First Half 2001	Full Year 2001
	£m	£m	£m
Net cash inflow from operating activities (see above)	143	237	439
Dividends from joint ventures and associates	10	24	75
Returns on investments and servicing of finance			
Net interest paid	(18)	(29)	(59)
Dividends paid to minority interests	(1)	(1)	(1)
	(19)	(30)	(60)
Taxation	(15)	(15)	(36)
Capital expenditure and financial investment			
Purchase of tangible fixed assets	(100)	(146)	(258)
Other	(1)	(35)	(25)
	(101)	(181)	(283)
Acquisitions and disposals			
Purchase of subsidiaries and joint ventures	(66)	(135)	(146)
Sale of subsidiaries and joint ventures	3	10	10
	(63)	(125)	(136)
Equity dividends paid	(53)	(93)	(148)
Cash outflow before use of liquid resources and financing	(98)	(183)	(149)

## Notes

#### A. Comparative figures

Comparative figures for 2001 have been restated to reflect the adoption in 2002 of FRS 19 - Deferred Tax which has had the effect of reducing earnings for the first half of 2001 by £14 million and for the full year by £15 million. Shareholders' equity at the end of 2001 was reduced by £56 million and at June 2001 by £104 million.

The equity value of AgustaWestland in the June 2001 balance sheet has been restated to reflect adjustments to goodwill made in the second half of the year and the impact of FRS 19. Goodwill in AgustaWestland remains provisional and will be finalised in the second half of 2002.

### B. Dividend and earnings per share

The interim dividend of 3.7p per share compares with 7.6p in 2001 which was in respect of the larger Group, predemerger of the Industrial Services businesses.

Earnings per share for the first half of 2002 have been calculated on the weighted average number of 727.4 million shares in issue and ranking for dividend (first half 2001 - 718.2 million shares, full year 2001 - 720.1 million shares).

Earnings per share before goodwill amortisation and exceptional items, which the Directors consider gives a useful additional indication of underlying performance, are calculated on the earnings of the year adjusted as follows:

	Earnings			Earnings per share			
	First	First	Full	First	First	Full	
	Half	Half	Year	Half	Half	Year	
	2002	2001	2001	2002	2001	2001	
	£m	£m	£m	р	p	р	
Earnings of the year	42	113	20	5.8	15.7	2.8	
Included in operating profit:							
Goodwill amortisation	19	22	49	2.6	3.1	6.8	
Exceptional items	37	-	106	5.0	_	14.7	
Non-operating exceptional items	-	(7)	16	-	(1.0)	2.2	
Taxation attributable to exceptional items	(6)	3	17	(0.8)	0.4	2.4	
Earnings before goodwill amortisation and exceptional							
items	92	131	208	12.6	18.2	28.9	